

# A Review of the Key Findings of the GHX/AHVAP Value Analysis Profession Survey: Implications for Today, Tomorrow, and the Future

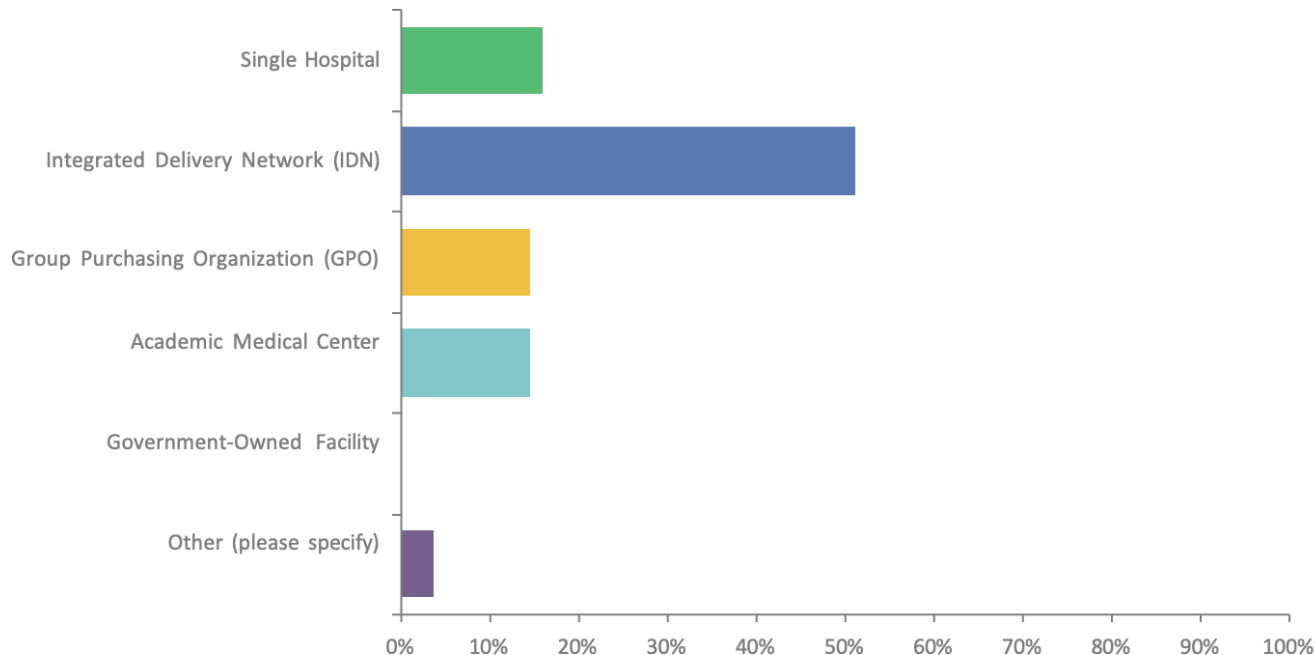
A Partnership Between



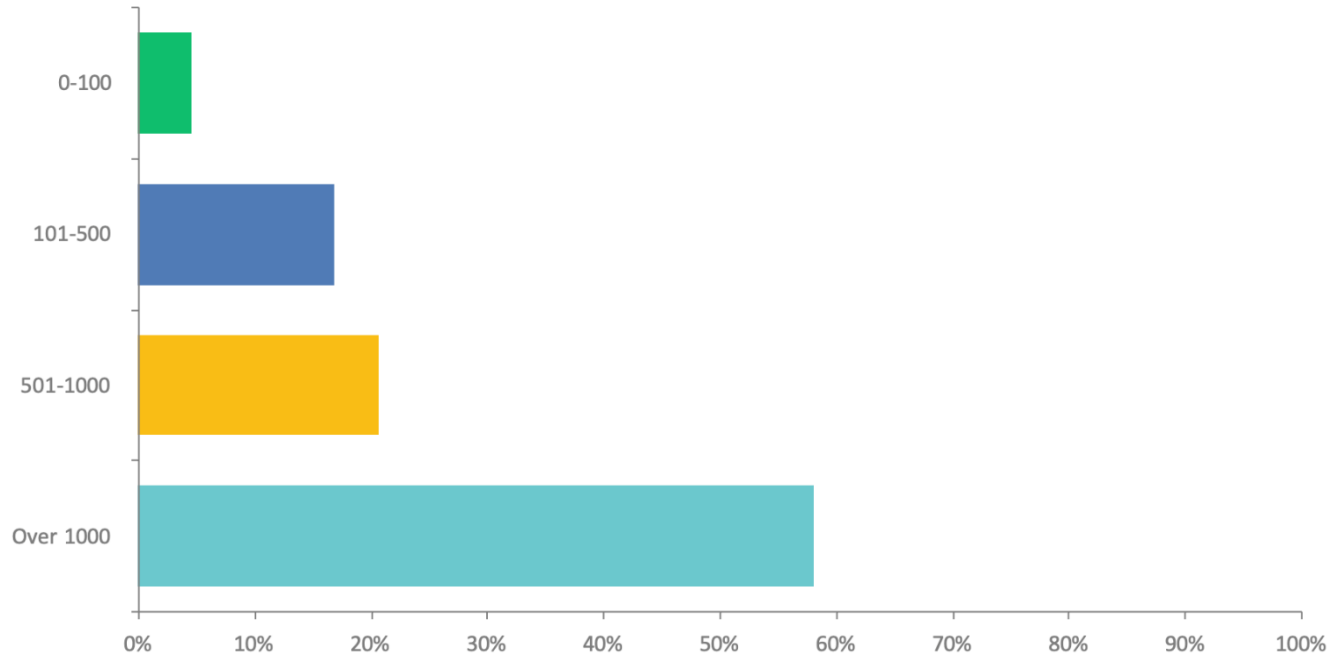
The image features a dark blue background with a network of white human figures. Each figure is positioned at a node of a web-like structure, with thin black lines connecting them. The figures are stylized, white, 3D-like icons of people. A large, semi-transparent white rectangular box with a thin black border is centered over the image. Inside this box, the text "ORGANIZATION DEMOGRAPHICS" is written in a bold, black, sans-serif font.

# ORGANIZATION DEMOGRAPHICS

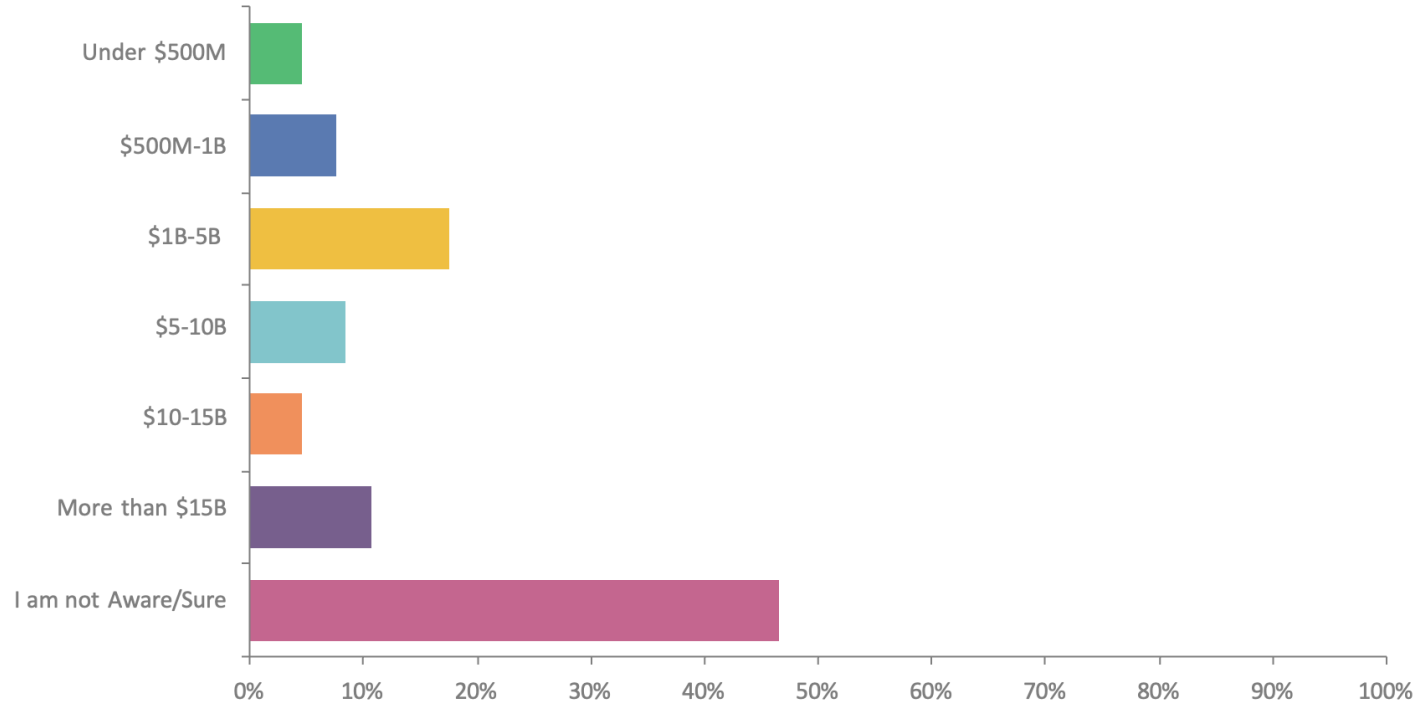
# Q1: Which of the following best describes your facility type?



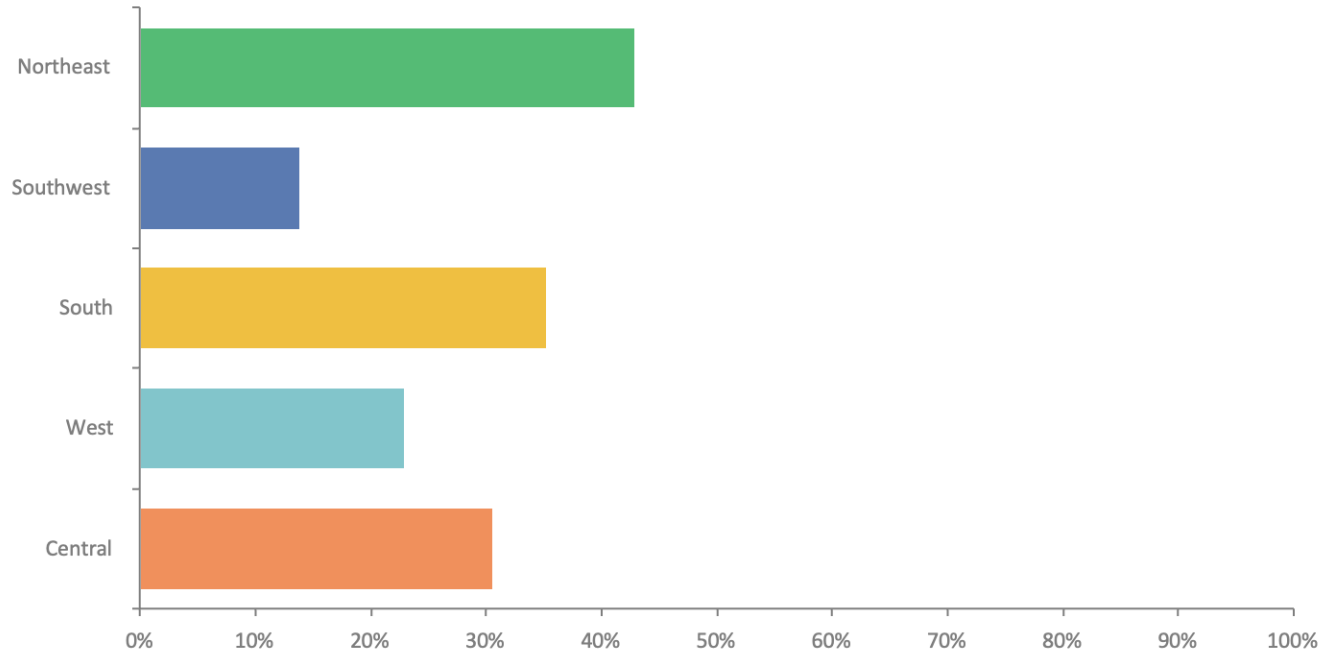
## Q2: What is the total number of inpatient beds within your organization?



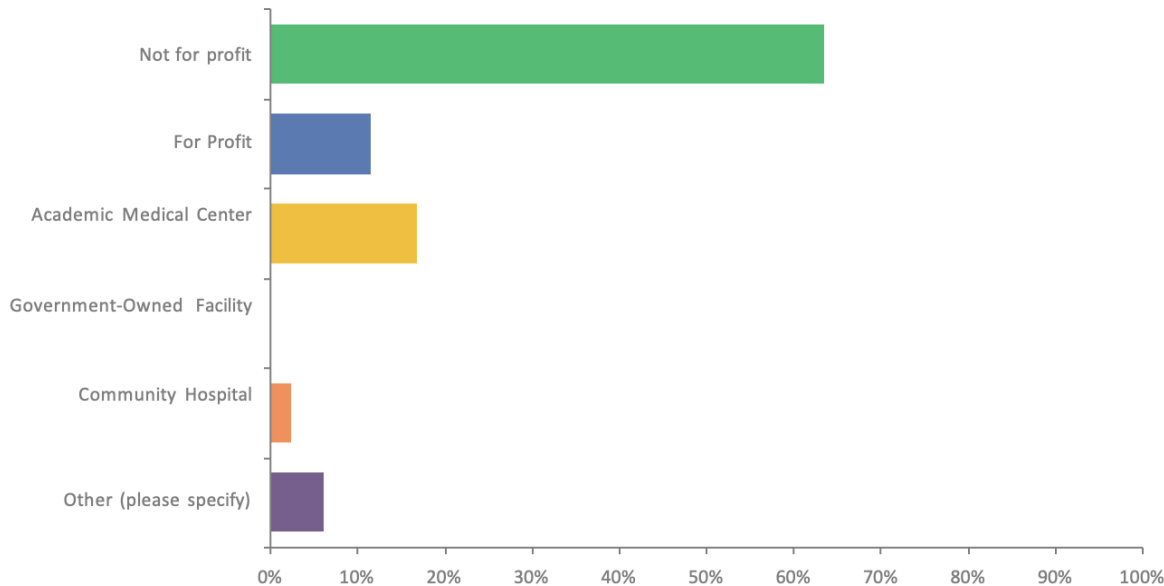
### Q3: Which best describes the size of your organization (Net Patient Revenue CY 2022) in USD?



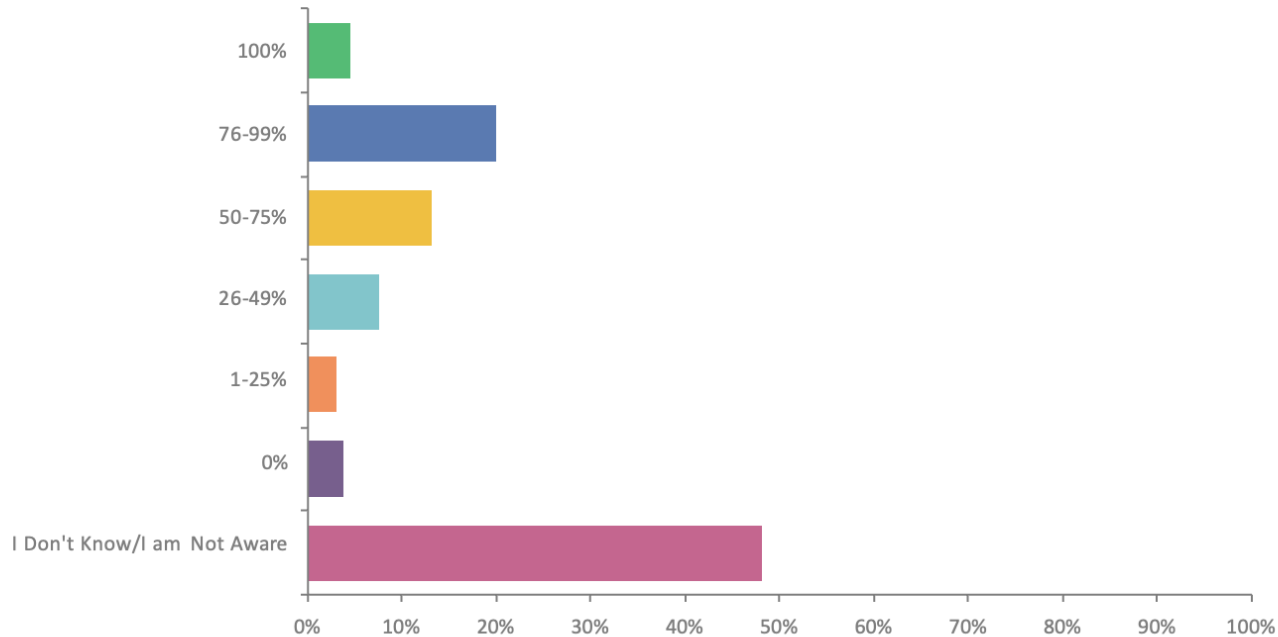
**Q4: What area of the country does your organization currently have facilities within (check all that apply)?**



# Q5: Which best describes your organization type?

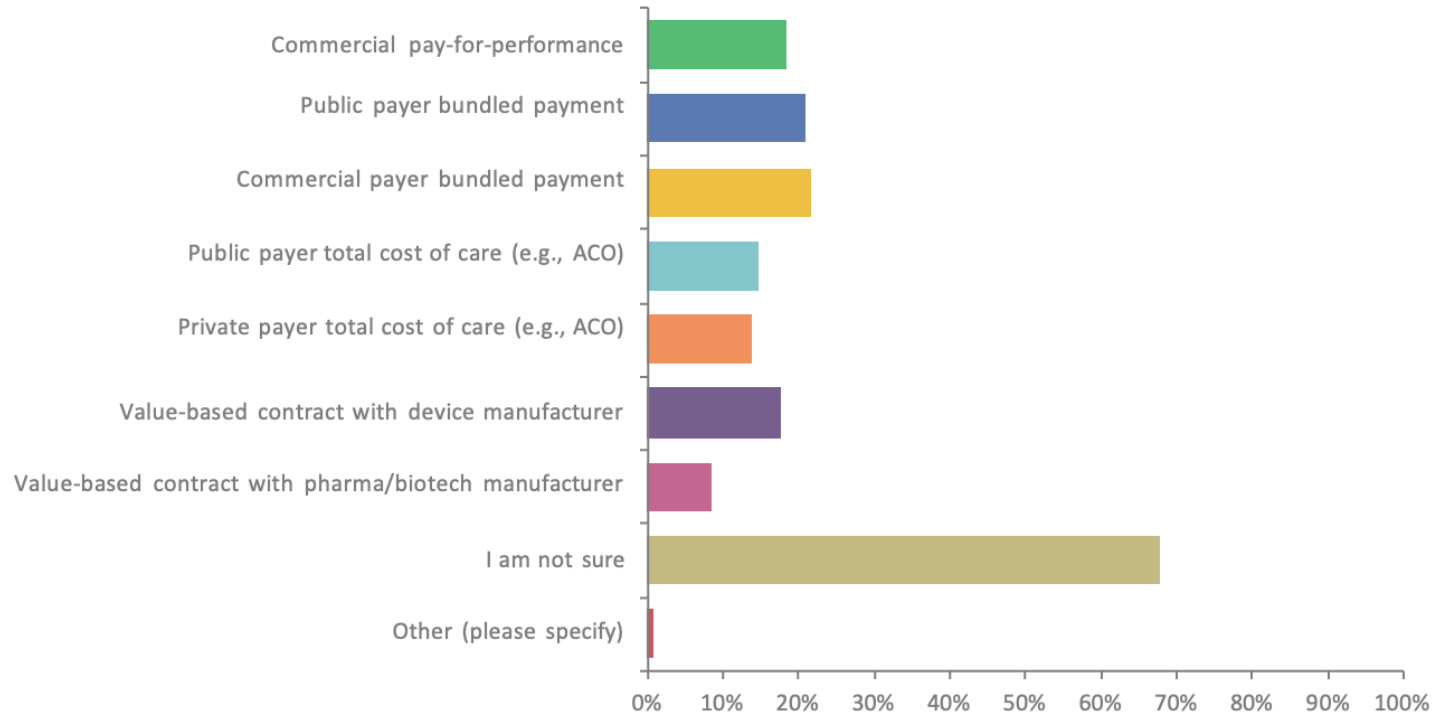


## Q6: What percentage of the providers are employed by your organization directly vs. as independent contractors?

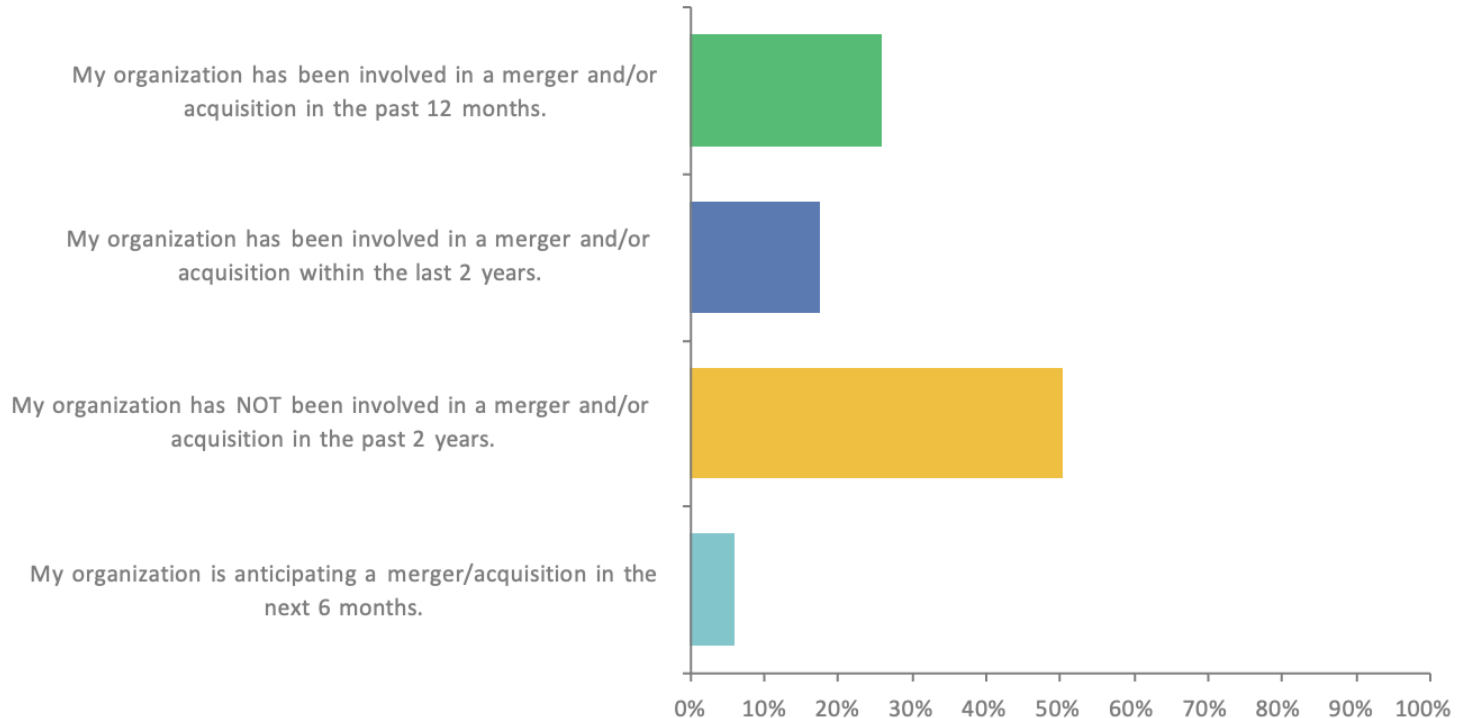




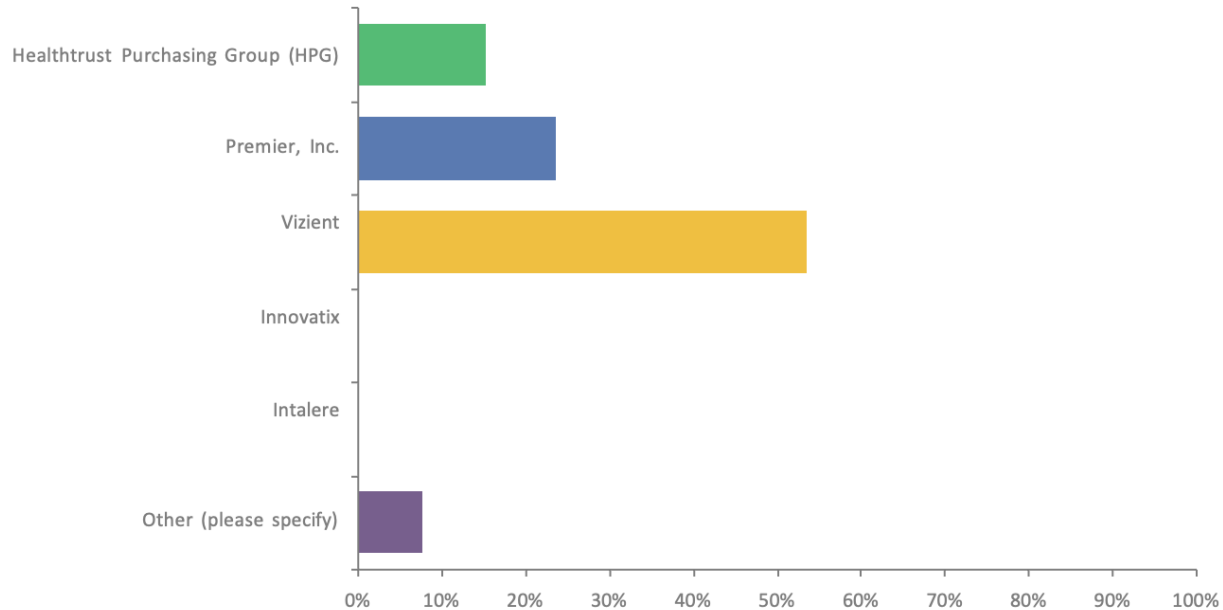
## Q7: Which of the following value-based care programs does your organization participate in (check all that apply)?



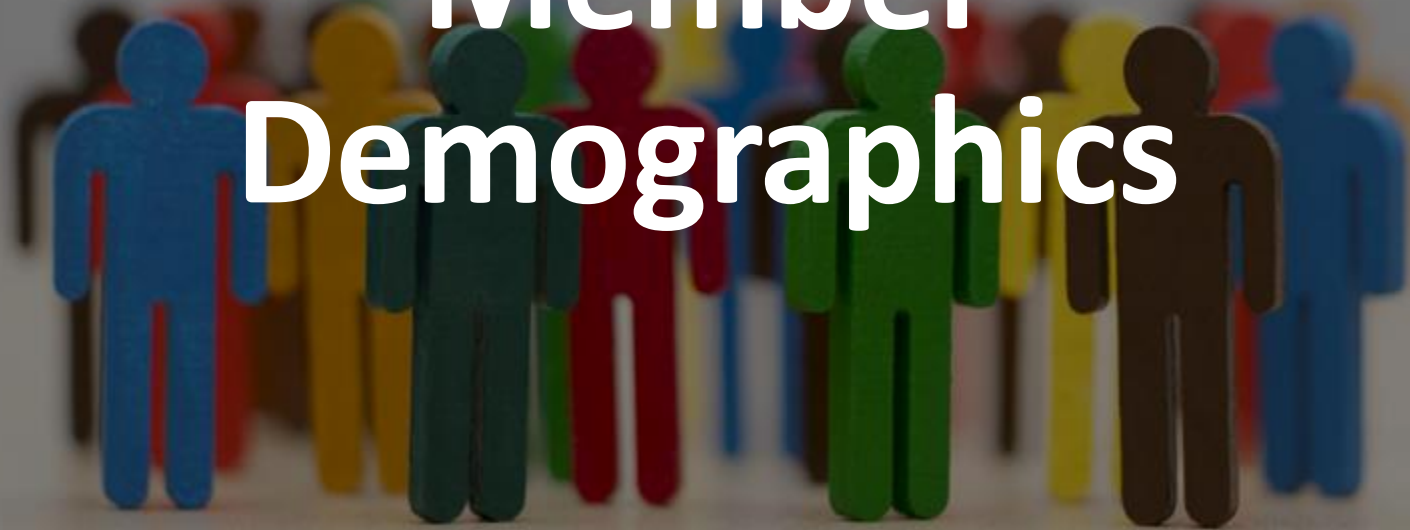
## Q8: Which of the following best describes merger/acquisition activity with your organization?



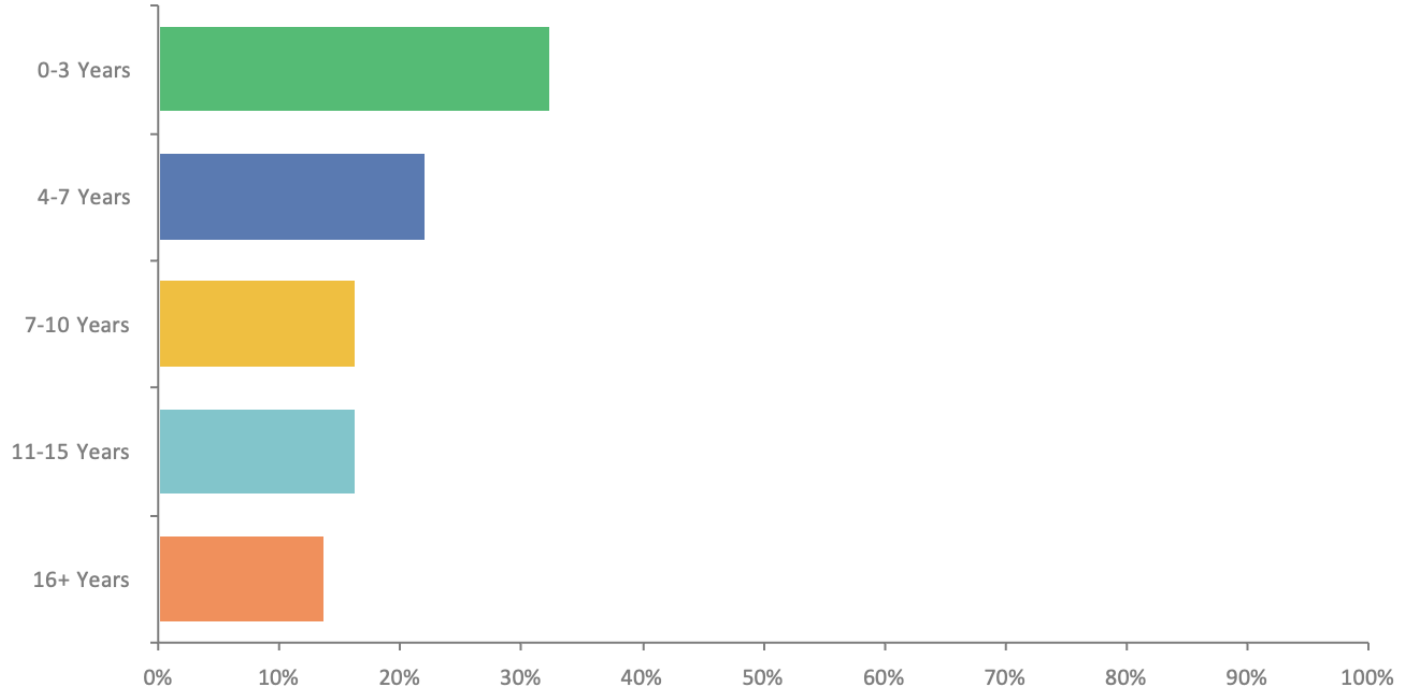
## Q9: What is your facility's primary Group Purchasing Organization?



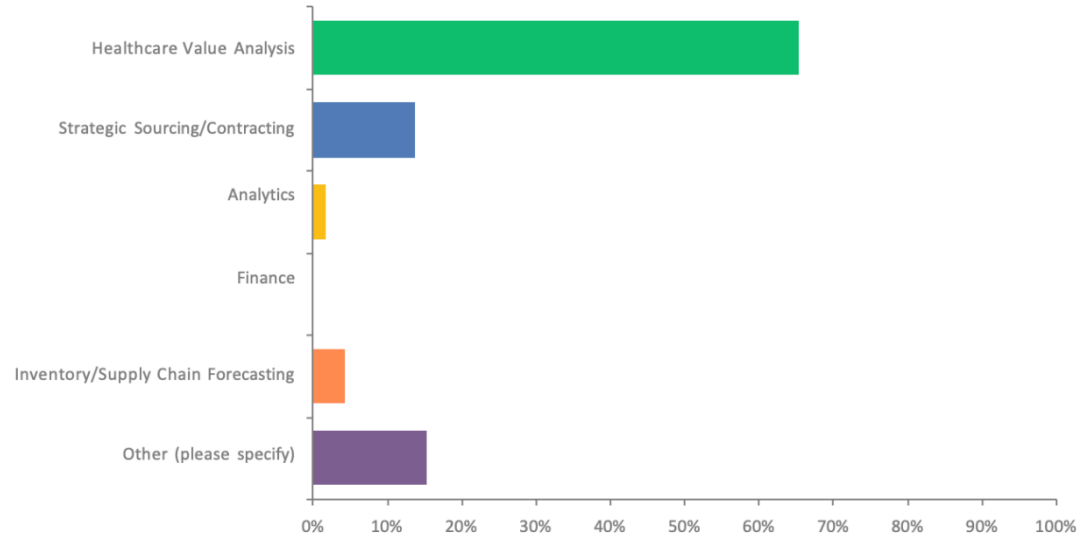
# Member Demographics



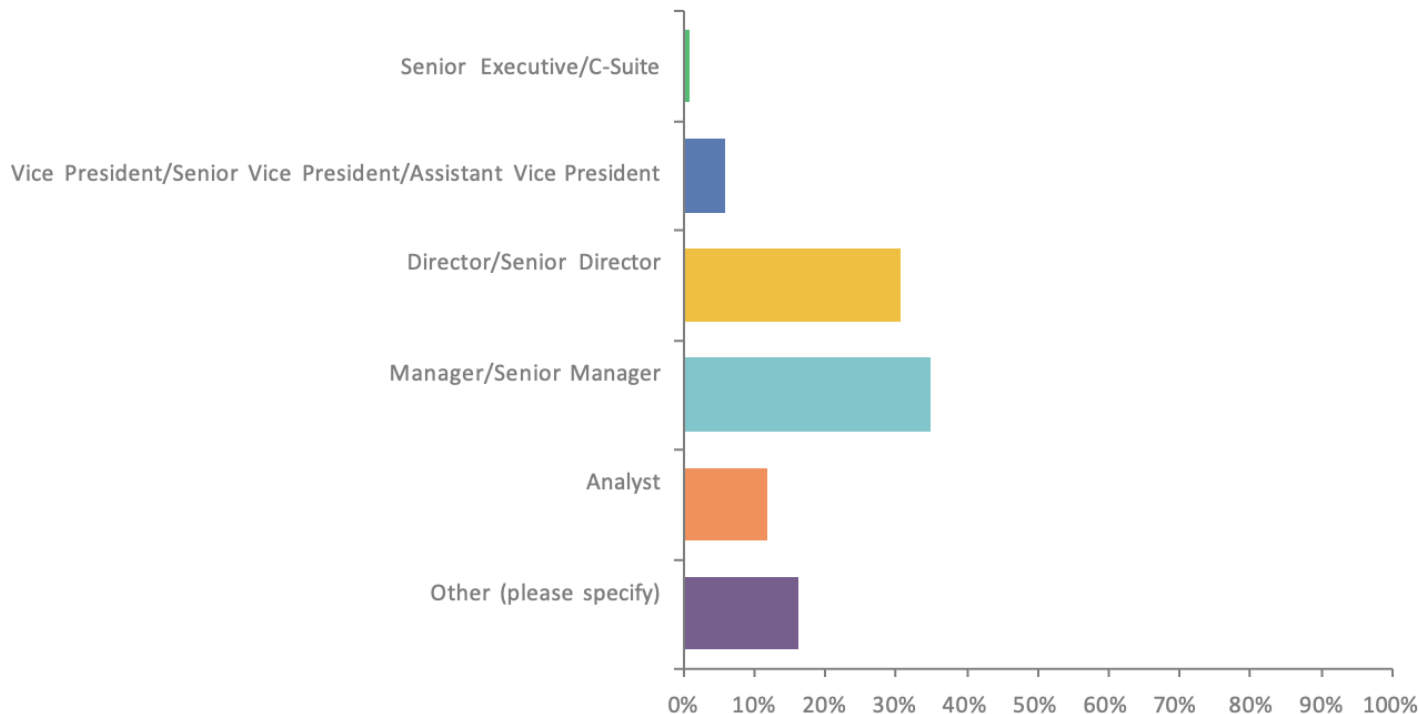
## Q10: How long have you worked in a healthcare value analysis capacity?



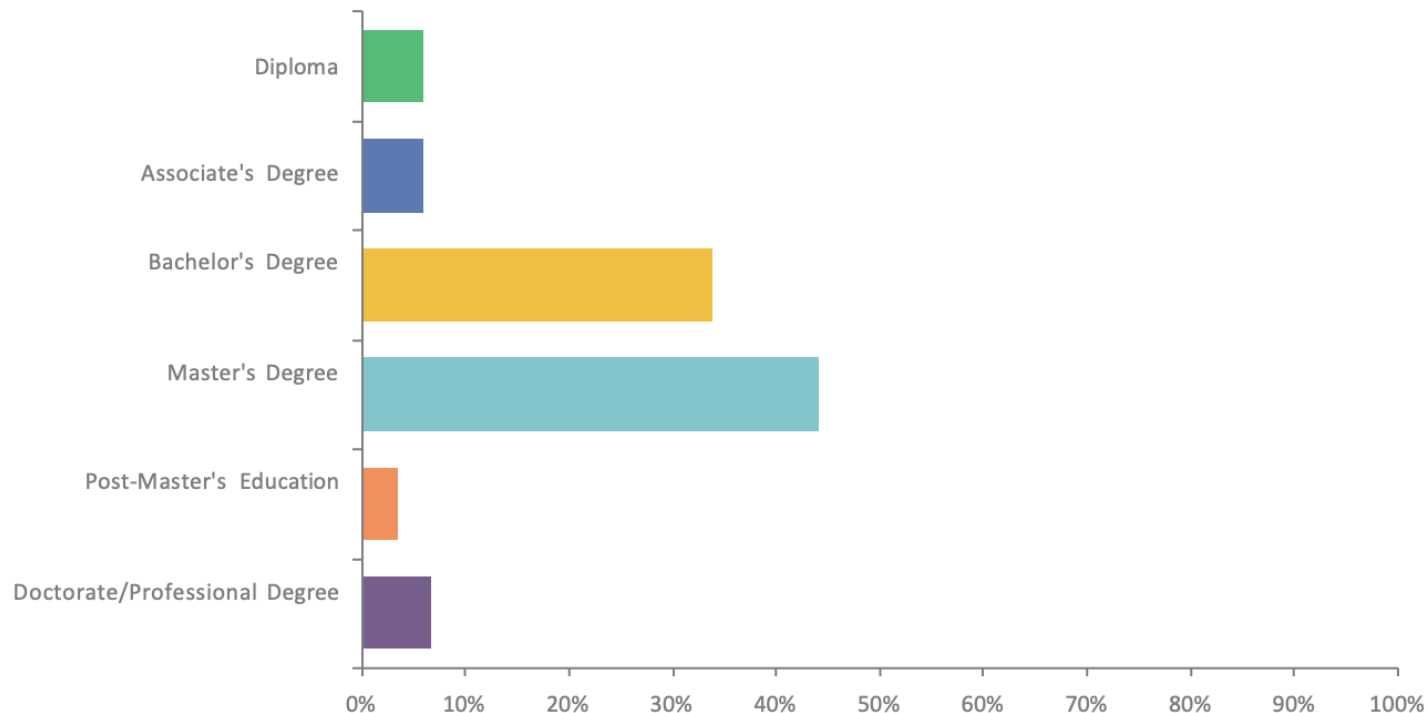
## Q11: Which of the following best describes your primary area of focus and responsibility in your current role?



## Q12: Which of the following best describes your current title?

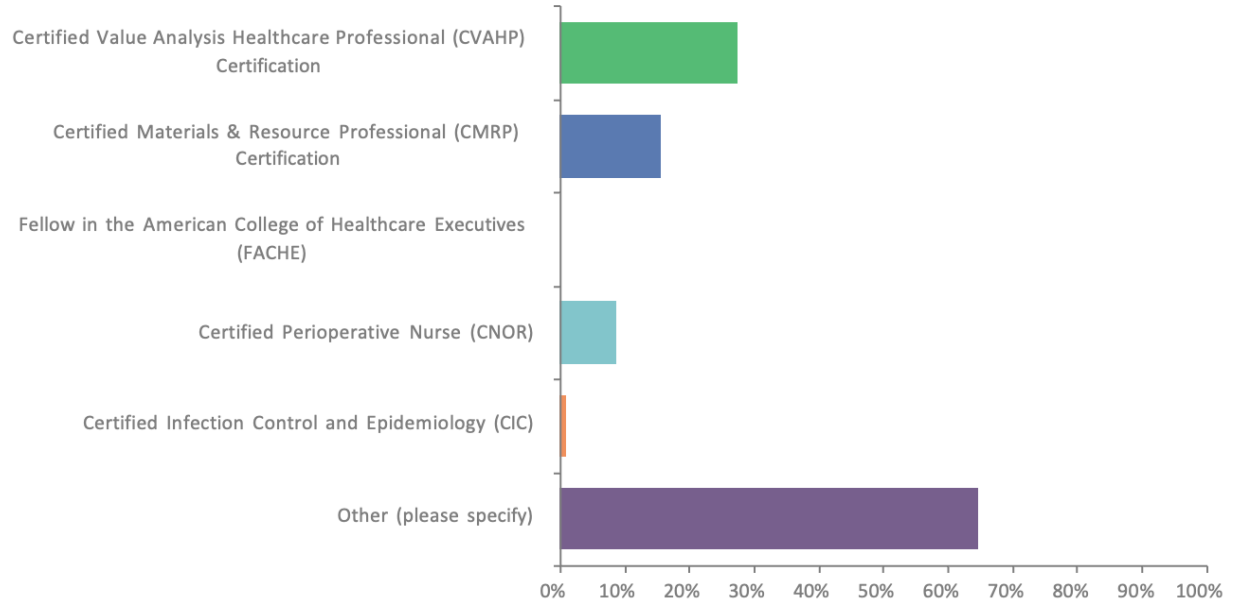


## Q13: What is your highest level of education?

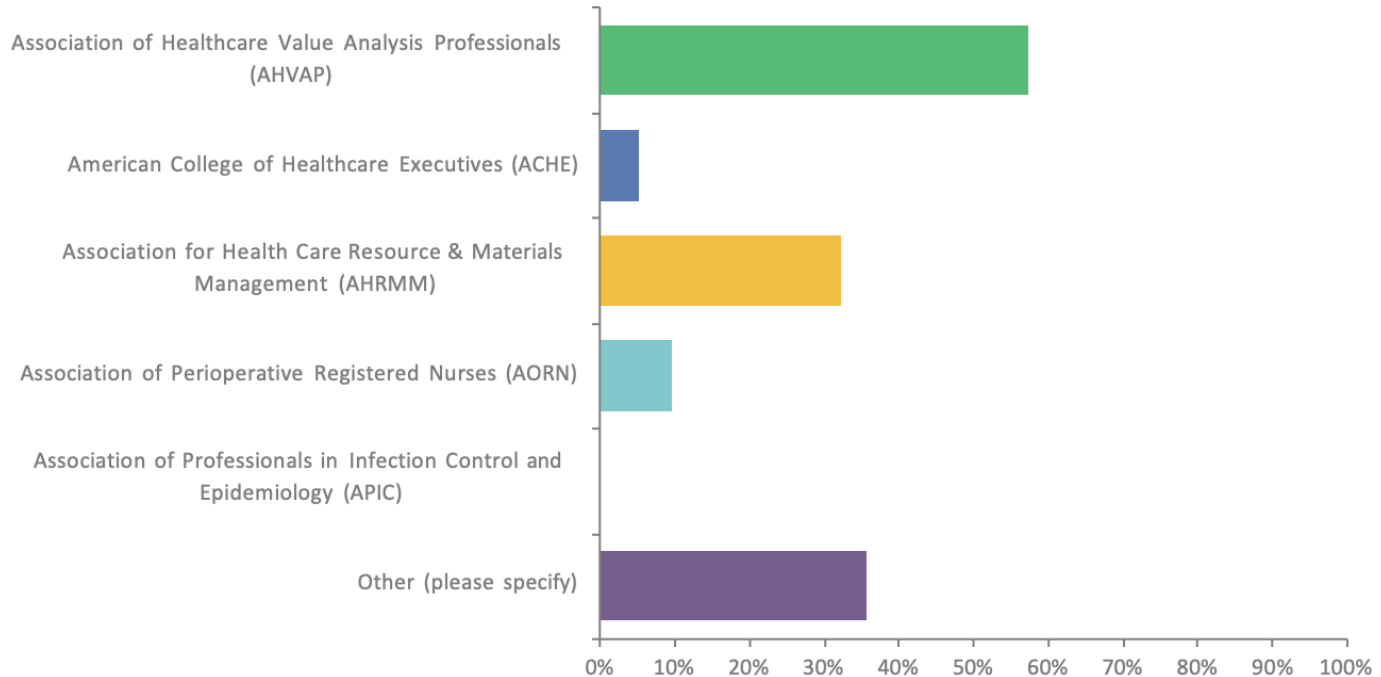


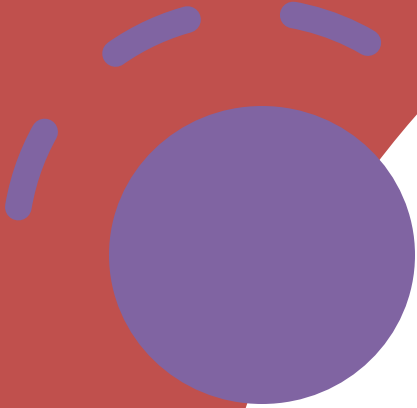


**Q14: Which of  
the following  
certifications  
do you  
currently hold?**



## Q15: Which of the following organizations are you currently a member of?





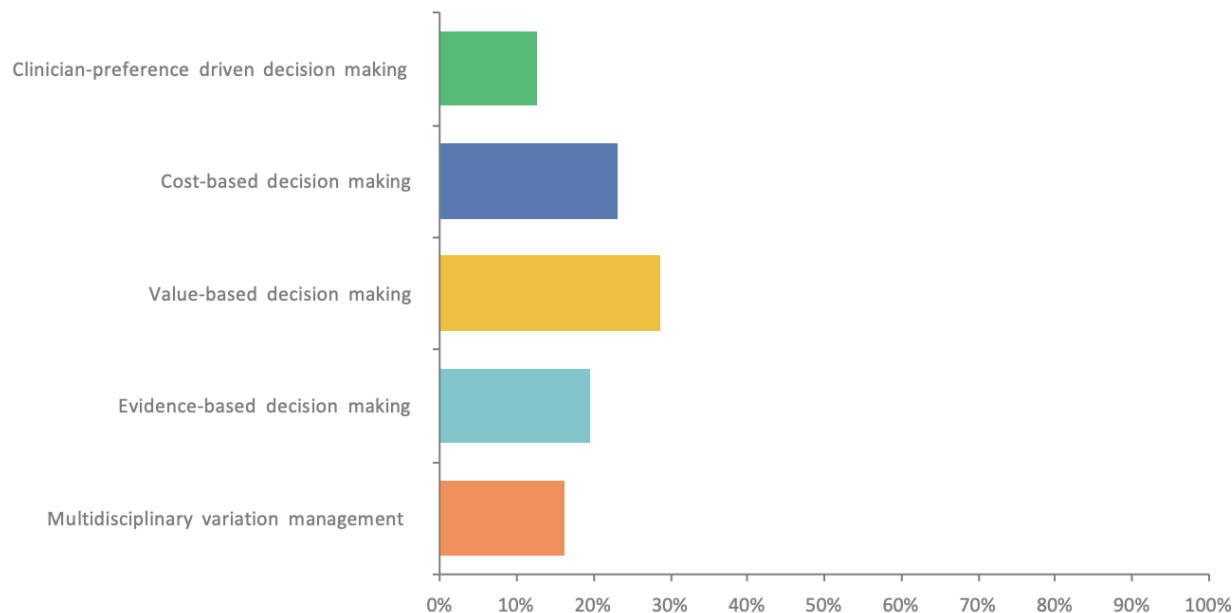
# **Value Analysis Maturity**

**Q16: How would you rate the resilience level of your current healthcare value analysis and clinical supply chain program?**



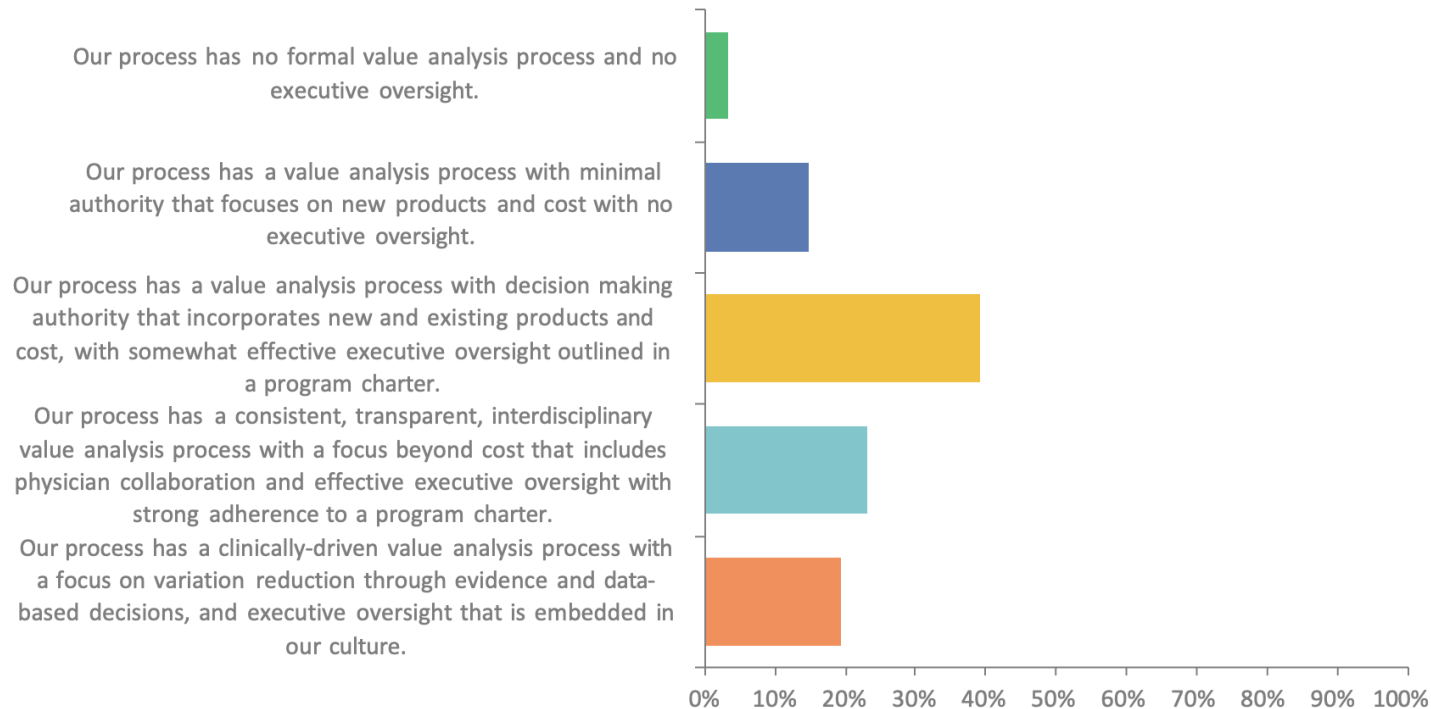
**Q17: How would you rate the resilience level of your supplier partners in terms of inventory and distribution availability of critical products?**



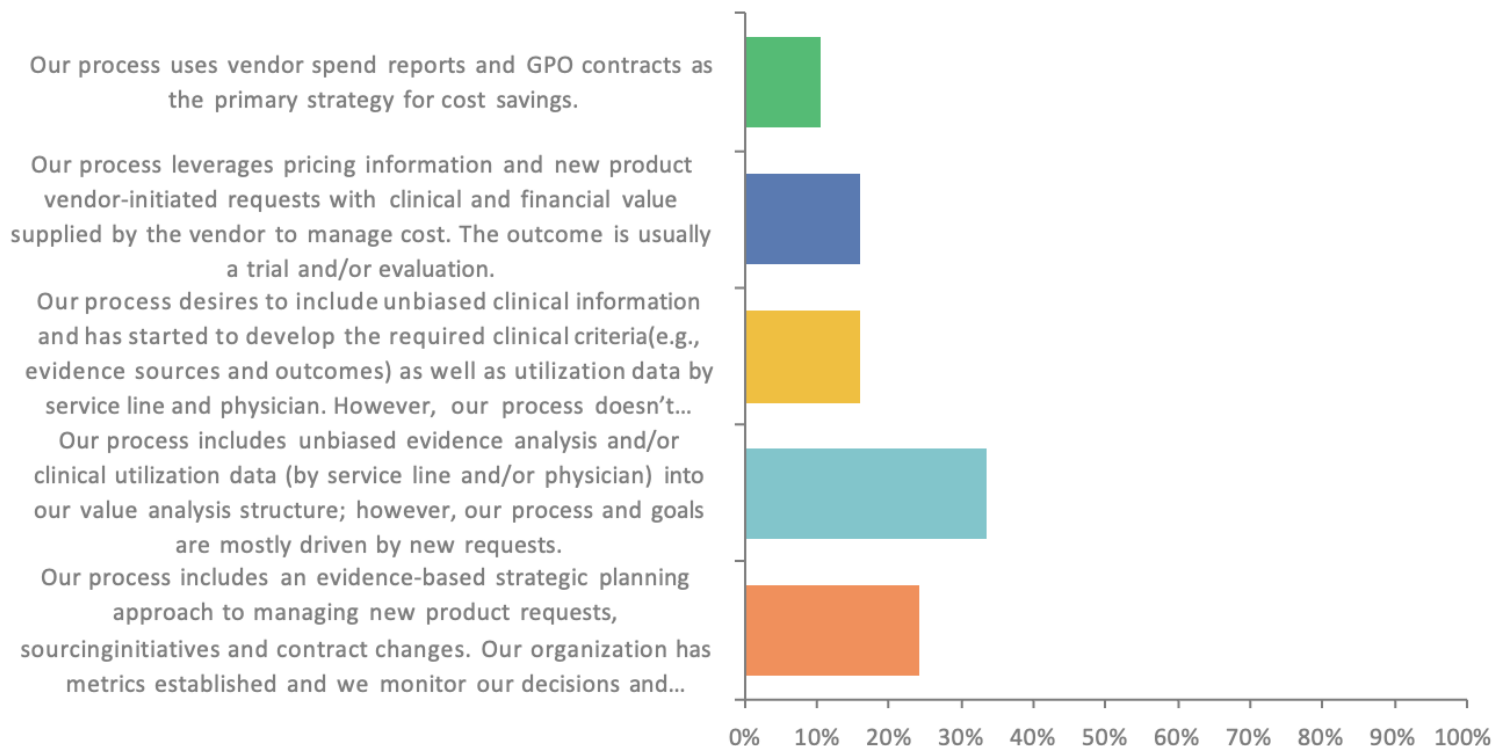


**Q18: How would you rate the overall maturity of your Healthcare Value Analysis Process as of TODAY using the graphic below as a reference point?**

processes. This program.

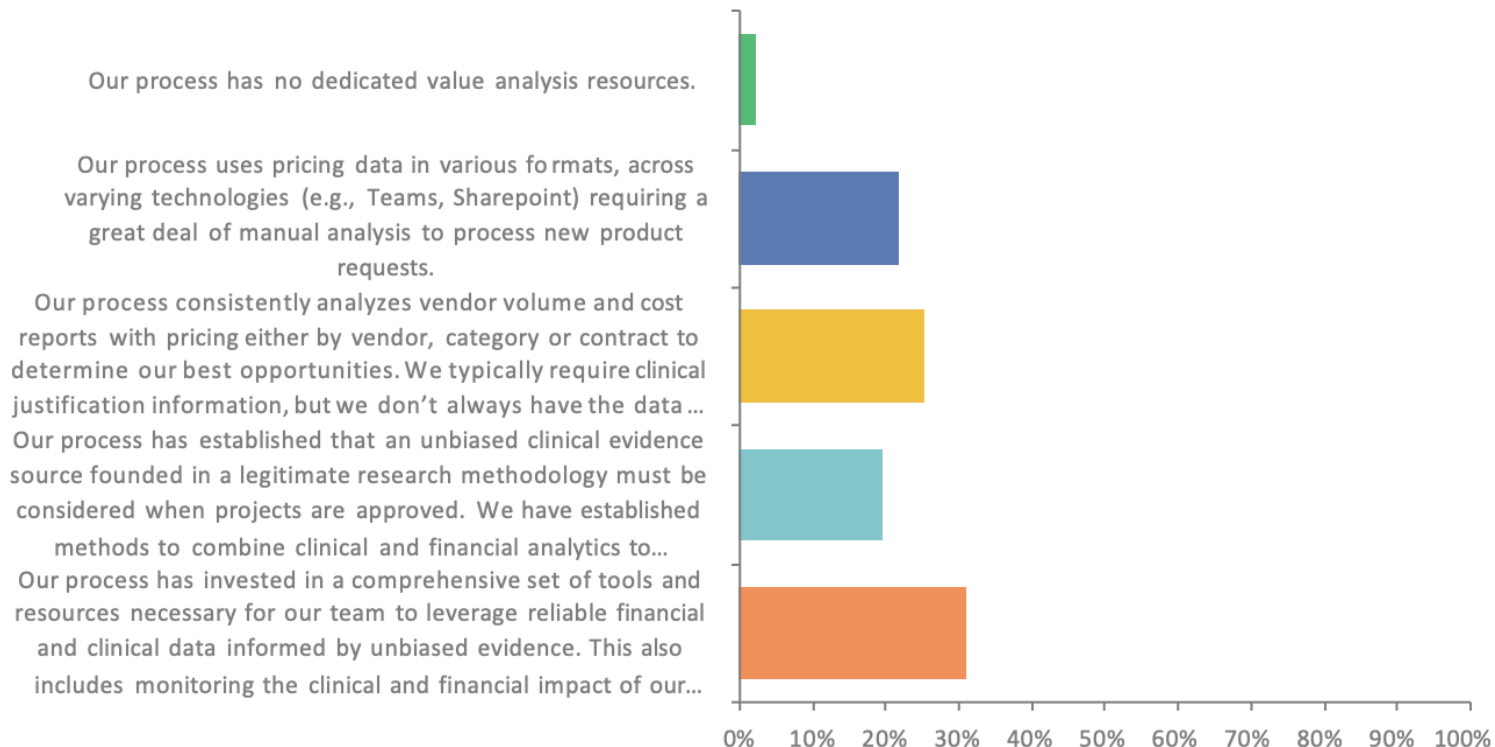


**Q20: Please select the statement most representative of your current value analysis processes. This section pertains to the types of evidence which can both be clinical (peer-reviewed literature & trials, outcomes, safety data, guidelines, and physician utilization) and financial data (pricing, volume, reimbursement) used to make value analysis decisions.**

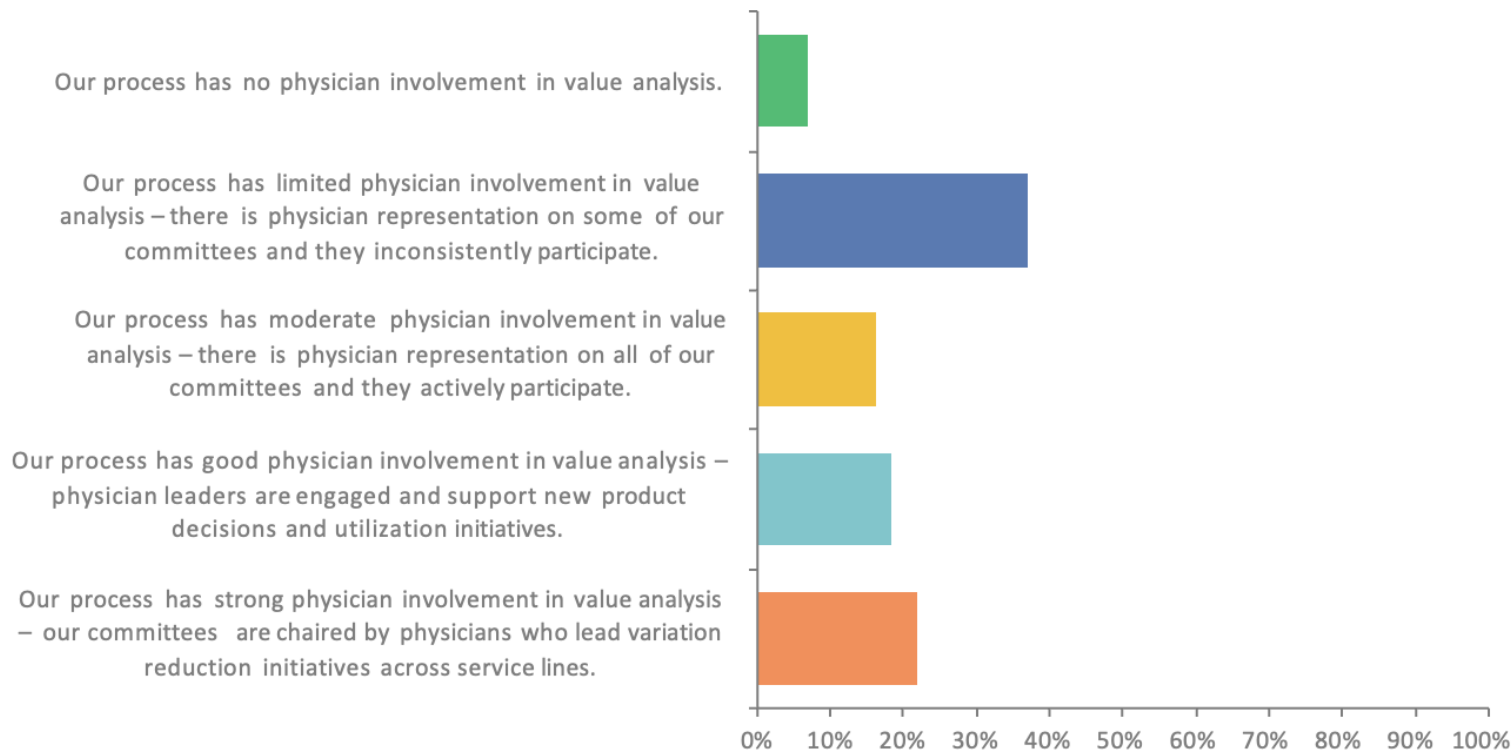




**Q21: Please select the statement that is most representative of the current state of your value analysis processes. This section delves into the resources (both people and technology solutions) utilized by value analysis to meet the value analysis process requirements in an organization.**



**Q22: Please select the statement that is most representative of your current state of value analysis processes. This section pertains to physician engagement and participation in the value analysis program.**

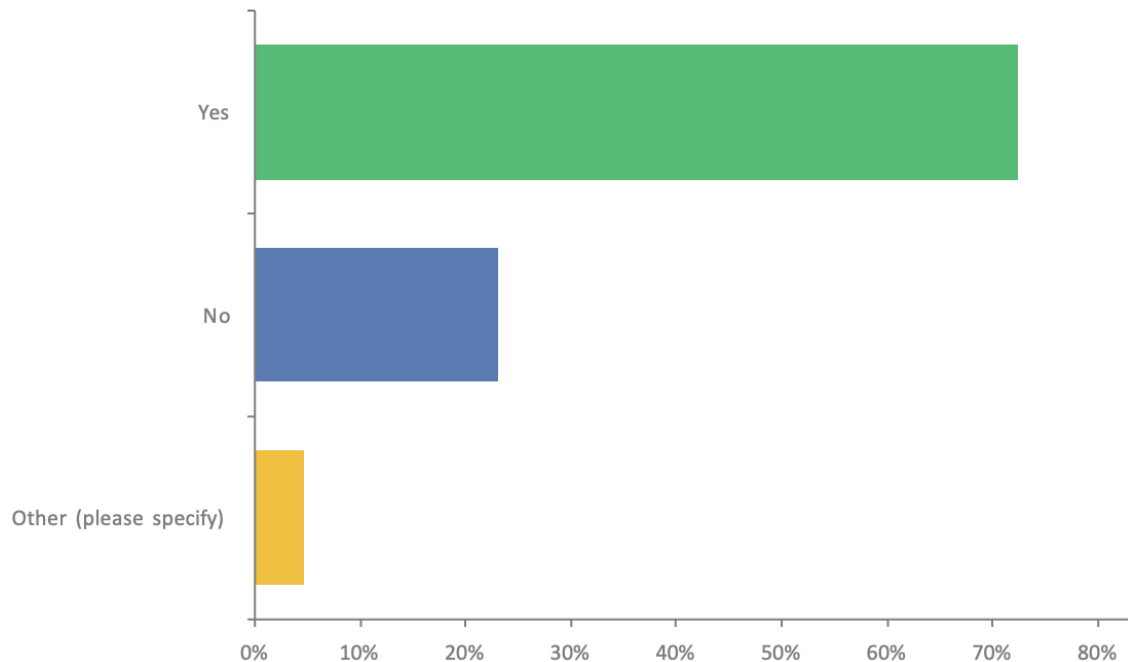


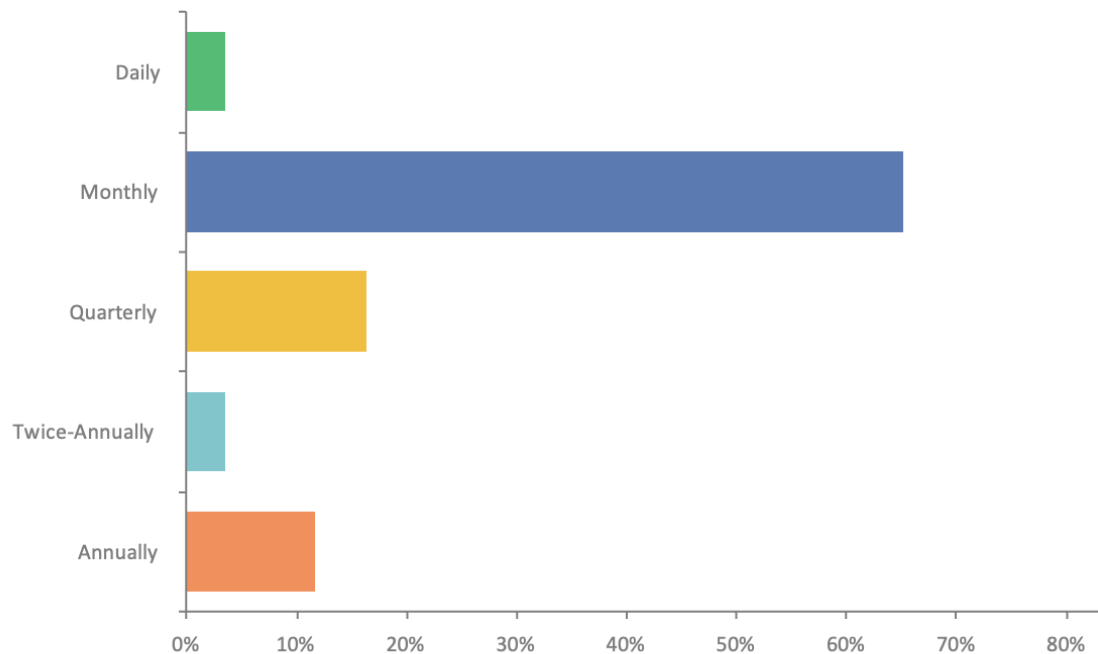


## FINANCIAL ACCOUNTABILITY

	125,058	154,568	95,054	
	125,487	56,845	97,511	154,000
	124,000	110,000	99,011	95,000
	150,000	99,216	154,200	110,000
	35,000	101,090	89,000	50,000
		101,684		
		101,962		

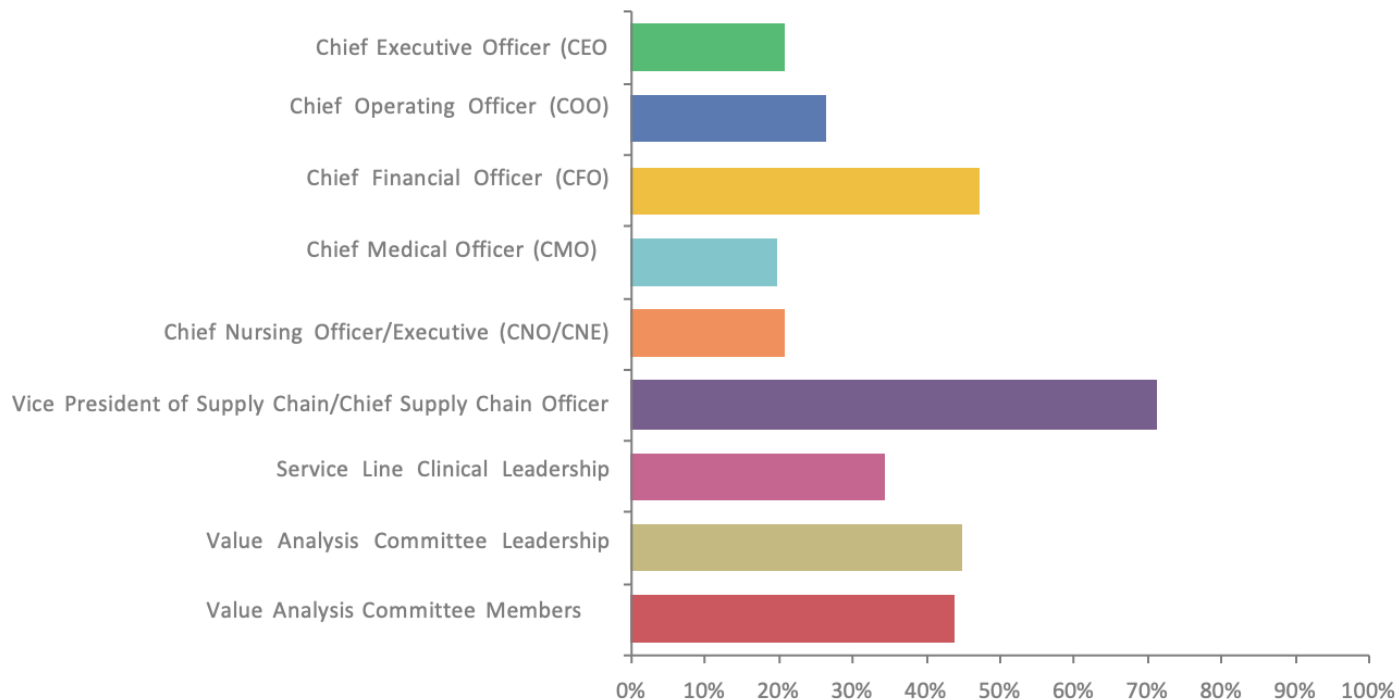
**Q23: Do you have an annual savings target that is tied to the organizational budget and visible to the entire supply chain operations team?**

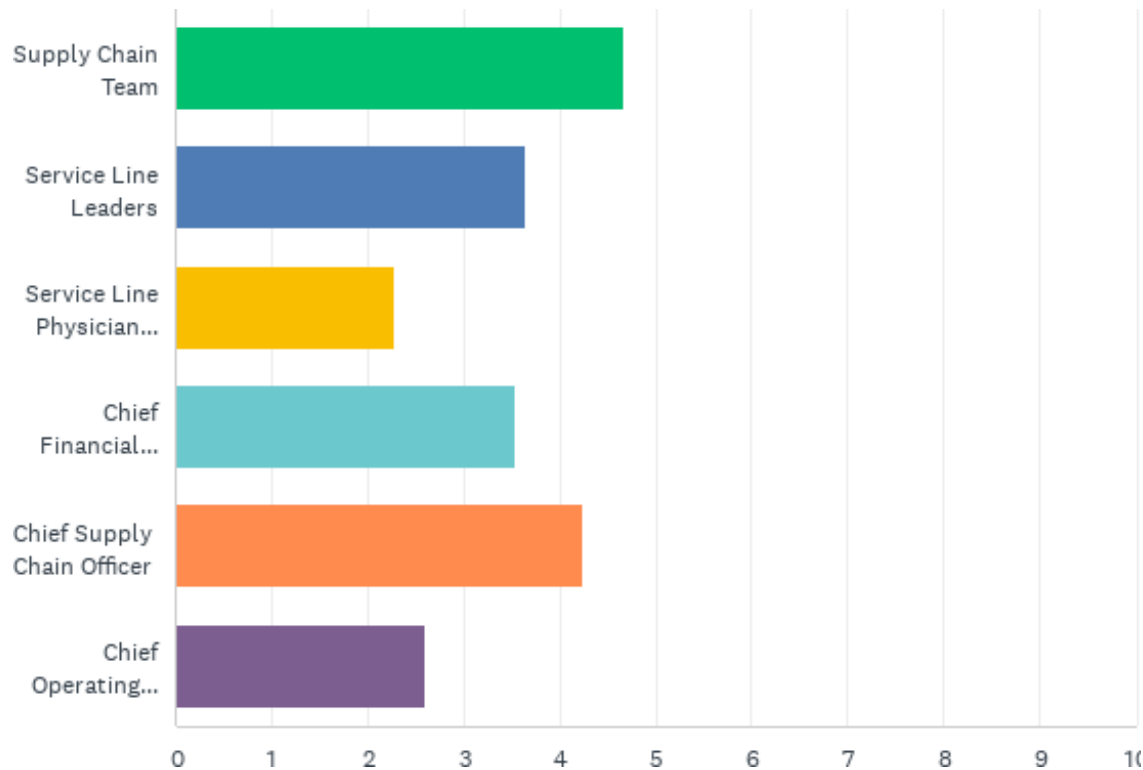




**Q24: How frequently do you report out on progress against your savings targets?**

## Q25: Whom do you report savings progress and targets to at your specified cadence (check all that apply)?

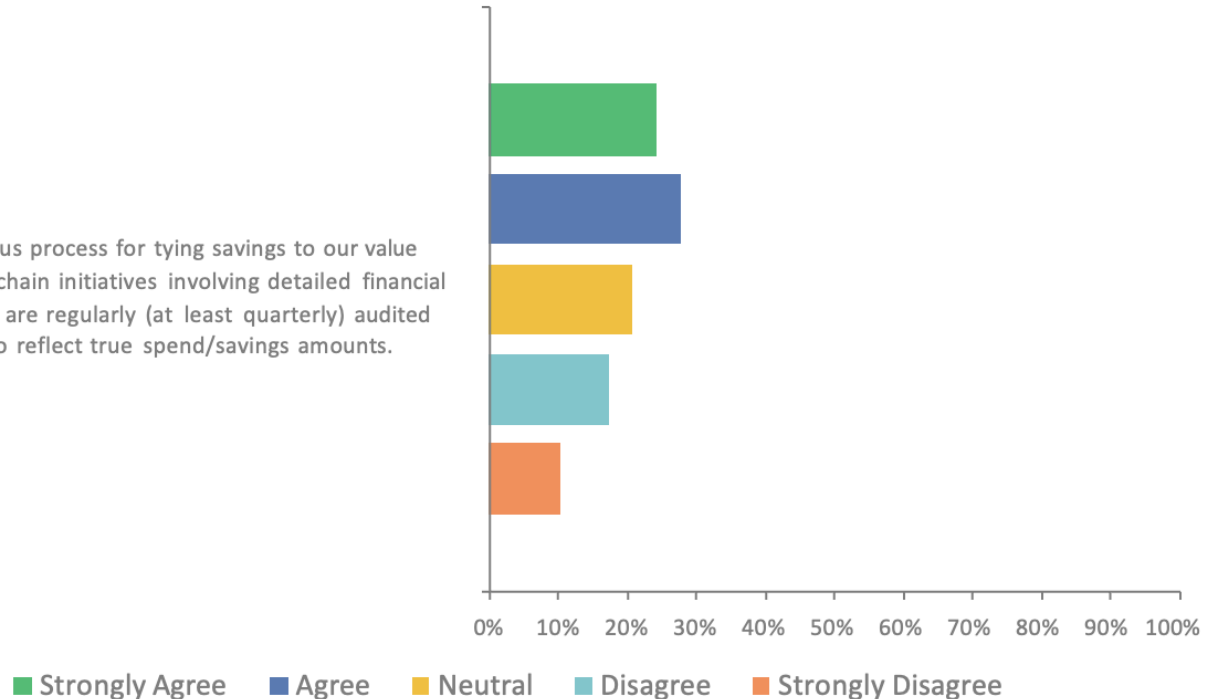




**Q26: Please rank in order who is most accountable for meeting savings targets.**

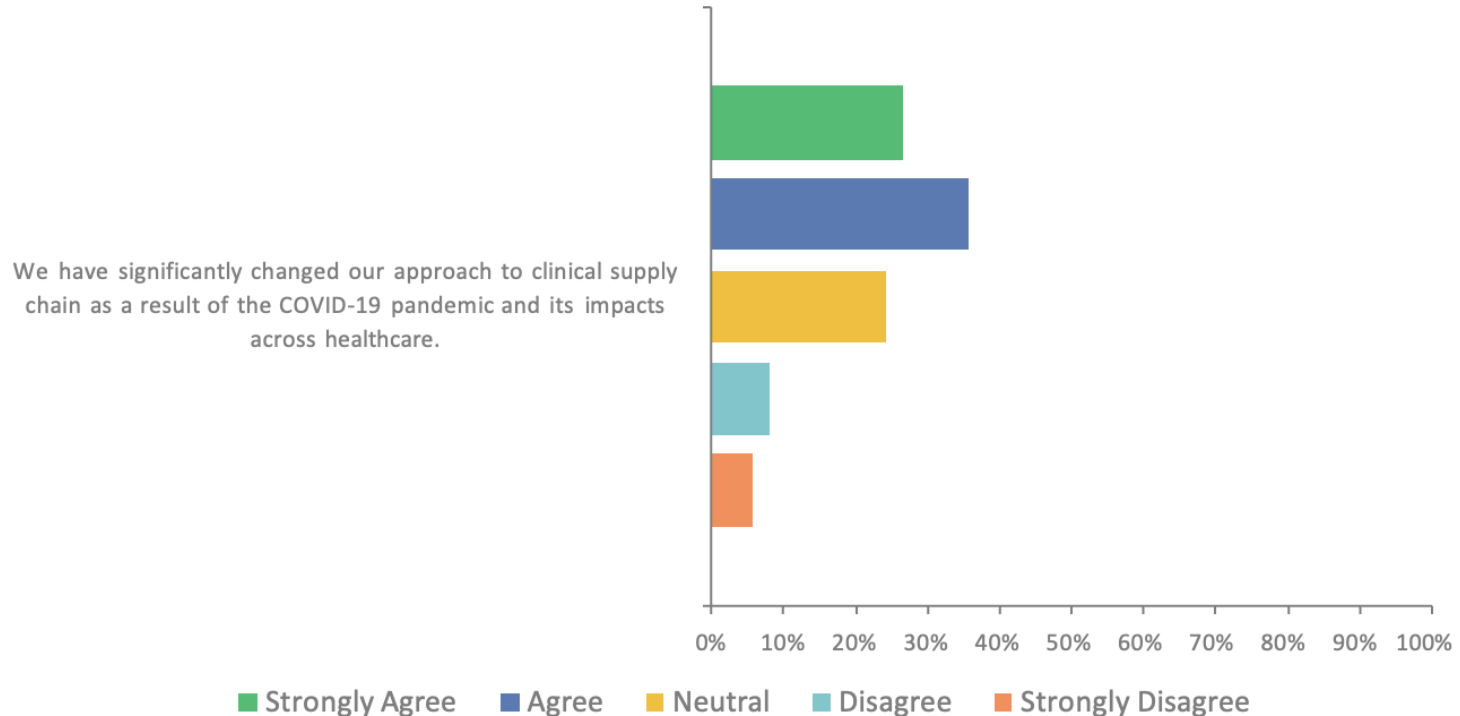
## Q27: Please indicate to what extent you agree with the following statement:

We have a rigorous process for tying savings to our value analysis and supply chain initiatives involving detailed financial projections, which are regularly (at least quarterly) audited and adjusted to reflect true spend/savings amounts.

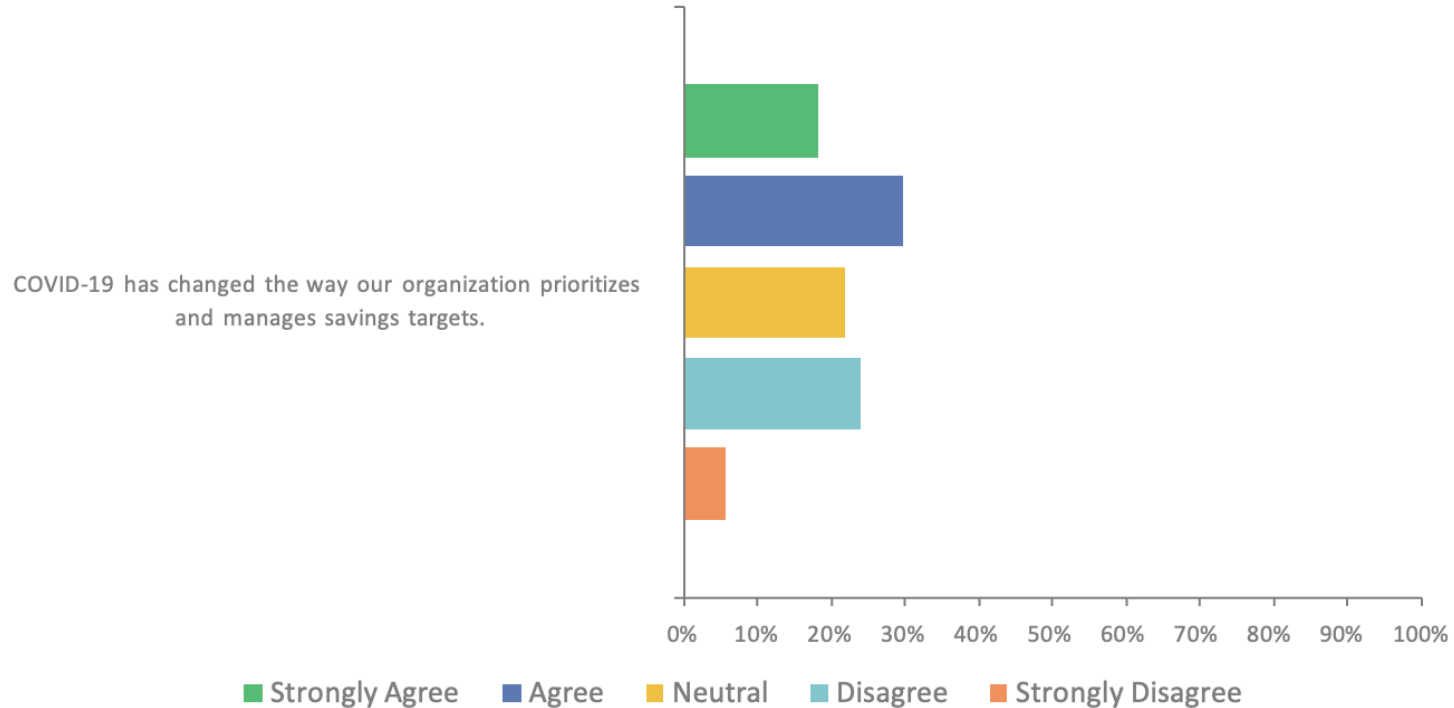


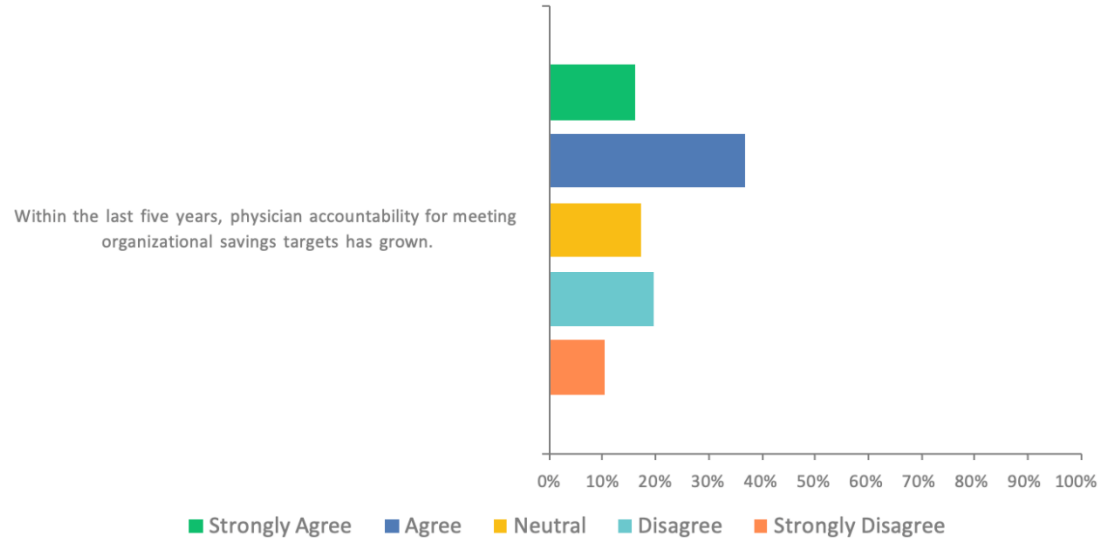


## Q28: Please indicate to what extent you agree with the following statement:



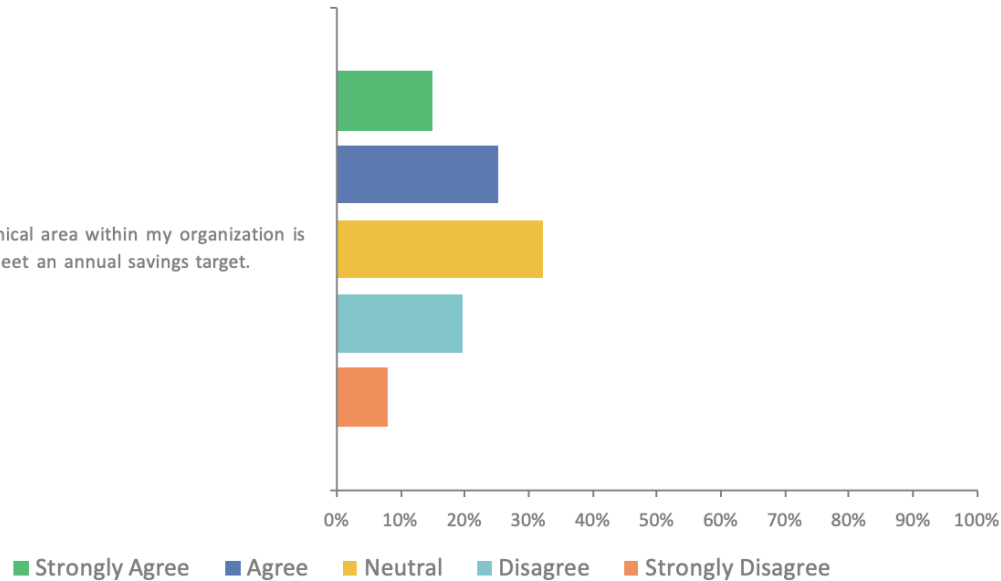
## Q29: Please indicate to what extent you agree with the following statement:





**Q30: Please indicate to what extent you agree with the following statement:**

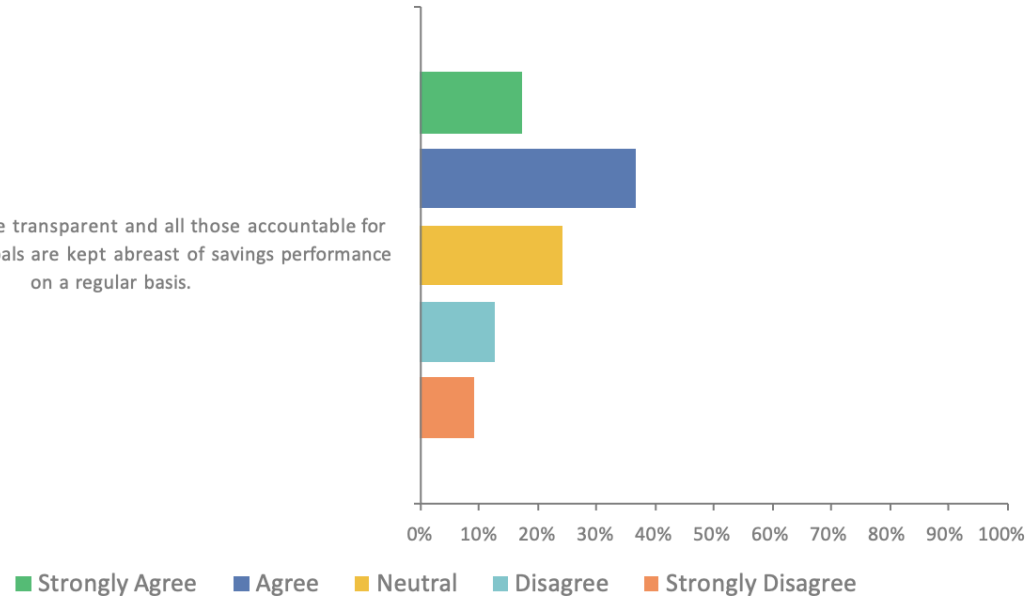
Each service line/clinical area within my organization is required to meet an annual savings target.



**Q31: Please indicate to what extent you agree with the following statement:**

## Q32: Please indicate to what extent you agree with the following statement:

Savings targets are transparent and all those accountable for meeting savings goals are kept abreast of savings performance on a regular basis.



**Q33: What is your organization's estimated savings total for this fiscal year that the supply chain team is accountable for (Answers in USD)?**

